

**How important is the printed page in the work of spreading the truth?**

“Though the minister may faithfully present the message, the people are not able to retain it all. The printed page is therefore essential, not only in awakening them to the importance of the truth for this time, but in rooting and grounding them in the truth, and establishing them against deceptive error. Papers and books are the Lord’s means of keeping the message for this time continually before the people. In enlightening and confirming souls in the truth, the publications will do a far greater work than can be accomplished by the ministry of the Word alone. The silent messengers that are placed in the homes of the people through the work of the canvasser, will strengthen the gospel ministry in every way; for the Holy Spirit will impress minds as they read the books, just as He impresses the minds of those who listen to the preaching of the Word. The same ministry of angels attends the books that contain the truth as attends the work of the ministry.” Evangelism, 161

**Should literature be passed out at waffle breakfast 2.0?**

I believe that waffle breakfast 2.0 is in many ways like a restaurant. I went back over quotes I read before in the spirit of prophecy about restaurant and health food work, and I found this one: “Those who come to our restaurants should be supplied with reading matter. Their attention should be called to our literature on temperance and dietetic reform, and leaflets treating on the lessons of Christ should also be given them. The burden of supplying this reading matter should be shared by all our people. All who come should be given something to read. It may be that many will leave the tract unread, but some among those in whose hands you place it may be searching for light. They will read and study what you give them, and then pass it on to others.” Testimonies vol. 7, 116.

**What should be the theme of the literature that is given to  
“all” who come to waffle breakfast 2.0?**

Everyone who comes “...should be called to our literature on temperance and dietetic reform, and leaflets treating on the lessons of Christ should also be given them.” Testimonies vol. 7, 116. Waffle breakfast 2.0 might be the first impression that people receive of our church, and they should know that we’re passionate about health and Jesus Christ first before they learn about any of our peculiar doctrines. (We can also dwell on points of doctrine that we agree on, too, as the next quote below says. For example, much of the Christian world believes in the authority of the Bible, Creationism, and the power of prayer, which we do, too).

**Is it our first work to tell people all about our doctrines?**

“In laboring in a new field, do not think it your duty to say at once to the people, We are Seventh-day Adventists; we believe that the seventh day is the Sabbath; we believe in the nonimmortality of the soul. This would often erect a formidable barrier between you and those you wish to reach. Speak to them, as you have opportunity, upon points of doctrine on which you can agree. Dwell on the necessity of practical godliness. Give them evidence that you are a Christian, desiring peace, and that you love their souls. Let them see that you are conscientious. Thus you will gain their confidence; and there will be time enough for doctrines. Let the heart be won, the soil prepared, and then sow the seed, presenting in love the truth as it is in Jesus.” Evangelism, 200.

**What is our first work in witnessing?**

Our first work is seek to win the heart through God's help. "A clear, faithful testimony must be borne by every shepherd of the flock of God. The state of the heart is to be our first earnest concern. 'With the heart man believeth unto righteousness; and with the mouth confession is made unto salvation'. [Rom. 10:10]." The Voice and Speech and Song pg. 302.

**What melts people's hearts and prepares them to learn about our doctrines?**

"Much of the prejudice that prevents the truth of the third angel's message from reaching the hearts of the people, might be removed if more attention were given to health reform. When people become interested in this subject, the way is often prepared for the entrance of other truths. If they see that we are intelligent with regard to health, they will be more ready to believe that we are sound in Bible doctrines." Counsel on Diet and Foods, 76. "Christ crucified --talk it, pray it, sing it, and it will break and win hearts. Set, formal phrases, the presentation of merely argumentative subjects, is productive of little good." The Voice in Speech and Song, 115.

**How will people learn about the three angels' message in a waffle breakfast setting?**

As we sit down and mingle with people, they will ask us questions. Notice this quote: "I have been instructed that one of the principal reasons why hygienic restaurants and treatment rooms should be established in the centers of large cities is that by this means the attention of leading men will be called to the third angel's message. Noticing that these restaurants are conducted in a way altogether different from the way in which ordinary restaurants are conducted, men of intelligence will begin to inquire into the reasons for the difference in business methods, and will investigate the principles that lead us to serve superior food. Thus they will be led to a knowledge of the message for this time." Testimonies to the Church vol. 7, 122.

**When should people be given literature about our peculiar doctrines at waffle breakfast 2.0?**

After people ask us questions, then we can answer them by giving them literature on our peculiar doctrines at waffle breakfast 2.0. You can see this principle illustrated in this quote: "When thinking men find that our restaurants are closed on the Sabbath, they will make inquiries in regard to the principles that lead us to close our doors on Saturday. In answering their questions, we shall have opportunity to acquaint them with the reasons for our faith. We can give them copies of our periodicals and tracts, so that they may be able to understand the difference between 'him that serveth God and him that serveth Him not.'" Testimonies to the Church vol. 7, 123.

**Is there any additional counsel from the spirit of prophecy on witnessing to non-Adventists in a health setting?**

Please read the following pages to see how the Lord said we are to witness to non-Adventists in a health setting. I believe the counsel for sanitarium work is the same counsel for people who are doing restaurant work because both are using health to reach non-Adventists. Notice what themes are encouraged to be dwelt upon during worship talks. Notice the counsel to restrain from just telling everyone everything about our doctrines all at once. Notice the counsel of how we are to give answers of the reasons of our faith after we are asked about them.

**The following pages is counsel on to how to witness to non-Adventists in a sanitarium setting:**

**Workers Who Can Give Spiritual Help**—In our sanitariums, of all places in the world, we need soundly converted physicians and wise workers—men and women who will not urge their peculiar ideas upon the sick, but who will present the truths of the Word of God in a way that will bring comfort and encouragement and blessing to the patients. This is the work for which our sanitariums are established—to correctly represent the truths of the Word of God and to lead the minds of men and women to Christ. {Ev 538.4}

Let the religious services held each day be short but educational in character. Present the Bible and its Author, the God of heaven and earth, and Christ the Son, the great gift of God to the world. Tell the patients how the Saviour came to the earth to reveal the love of God for men. Present before them His great sacrifice in thus coming here to live and die. Let it be known that through faith in Christ every sinful human being may become a partaker of the divine nature, and learn to co-operate with God in the work of salvation.—Medical Ministry, 208 (1909). {Ev 538.5}

**Removing Prejudice**—The instruction given to the patients in our sanitariums is not to be presented in the form of laws that must be obeyed. The word was spoken: “Everything that can be done is to be done to bring the sick and afflicted to the way of truth and righteousness. Medical missionary work is one means of doing this. We do not know how much prejudice is removed as people are brought in contact with true medical missionary workers. As physicians and nurses strive to do for the suffering the work that Christ did when He was upon this earth, the truth for this time will find access to minds and hearts”....{Ev 539.1}

The evening seasons of worship at our sanitariums should be conducted in a way that will give opportunity for the asking of questions.—Letter 213, 1902. {Ev 539.2}

**Doctrinal Questions**—The sanitarium parlor, where are gathered a promiscuous crowd of patients, is not the place to talk upon doctrinal subjects. Let our consistent lives win confidence and awaken a desire to know why we believe as we do. Then invite those who inquire to attend the Sabbath meetings.—Manuscript 53, 1899. {Ev 539.3}

**A Wise Restraint**—You have an important work to do in the sanitariums. In your work for the patients, do not allow them to receive an impression that you are intensely anxious for them to understand and to accept our faith. It is natural that there should be an intense fervency to this end. But often a wise restraint is necessary. In some cases the words that might seem appropriate would do grave injury, and close a door that might have opened wider. {Ev 539.4}

Manifest tender love, and exercise judicious forbearance. If you see a good opportunity to make a sharp point in argument, it is better often to forbear. Do not on all occasions present the strongest proofs you know; for this would arouse a suspicion that you were trying merely to convert your hearer to the Seventh-day Adventist faith. {Ev 540.1}

The simple Word of God has great power to convince of the truth. Let the Word speak and do its work. Let there be wise restraint in evangelistic effort. Do not force the presentation of a testing point. Wait till inquiries are made. Let your example teach. Let the words and works show that you believe the

words of the living Teacher.—Letter 308, 1906. {Ev 540.2}

**A Tactful Approach**—The living truth of God is to be made known in our medical institutions. This does not mean that the doctor or any of the workers are to introduce the truth to everyone. That is not the way to do. The truth can be presented without doing this. The nurses and workers are not to go to the patients, saying, We believe in the third angel's message. That is not their work, unless the patients desire to hear, unless their objections have been removed, and their hearts have been softened. {Ev 540.3}

Act so that the patients will see that Seventh-day Adventists are a people who have common sense. Act so that they will feel that the institution is a restful place. Bible truth is to be presented, but special points of the truth are not to be brought out before all the patients. If they ask you questions, give them the reasons of your faith. In this way light will shine forth. {Ev 540.4}

Patients may be asked to attend our meeting, and there they will hear the truth, knowing at the same time that it is not pressed upon them. Then when they leave the sanitarium and hear people saying, I do not want to go there to be made a Seventh-day Adventist, they will tell them that the workers at the sanitarium press the truth upon no one. {Ev 541.1}

It will be impossible to keep patients from inquiring in regard to our faith. There are those who hunger and thirst for truth, and such ones will find it. That is why we want our institution established at once.—Manuscript 111, 1899. {Ev 541.2}

**Not Words, but Deeds**—In regard to making known our faith no decided effort should be made to conceal it, and no unwise efforts put forth to make it prominent. Persons will come to the sanitarium who are in a favorable condition to be impressed by the truth. If they ask questions in regard to our faith, it would be proper to state what we believe, in a clear, simple manner. Indwelling godliness imparts a power to the conduct of the true believer that gives him an influence for the right. {Ev 542.2}

But in this matter we should act with discretion. There are conscientious persons who think it their duty to talk freely upon points of faith on which there is a difference of opinion, in a manner which arouses the combativeness of those with whom they converse. One such premature, injudicious effort may close the ears of one who otherwise would have heard patiently, but who will now influence others unfavorably. Thus spring up the roots of bitterness, whereby many are defiled. Through the indiscretion of one, the ears and hearts of many may be closed to the truth. {Ev 542.3}

It is a fact that is known to all that the zealous religionists of the different sects have cultivated and manifested very little candor in their estimation of those who differ with them on religious subjects. Those of this class expect to meet the same unreasonable spirit among Seventh-day Adventists, and then put on their armor, prepared to resist anything that will reflect on their peculiar views. {Ev 543.1}

In times past some in the sanitarium have felt it their duty to introduce the Sabbath question in all places. They have urged it upon the patients with earnestness and persistency. To such the angels of God would say, Not *words*, but *deeds*. The daily life tells much more than any number of words. A uniform cheerfulness, tender kindness, Christian benevolence, patience, and love will melt away prejudice, and open the heart to the reception of the truth. Few understand the power of these precious influences.—Manuscript 53, 1899. {Ev 543.2}